

# FINANCIAL STATEMENTS As of September 30, 2014

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# FINANCIAL STATEMENTS HIGHLIGHTS

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# September 2014 Financial Statement Highlights

Presented for your review, discussion and acceptance are the financial statements for the month ended September 30, 2014.

# **Statistics**

Adjusted patient days were 0.9% <sup>(Pg1:ln1)</sup> greater than budget with approximately 65.1% of the volume representing outpatient care.

Clinic visits <sup>(Pg1:In5)</sup> of 105,201 were 3.4% greater than the budget of 101,750. Primary care clinic visits <sup>((Pg1:In3)</sup> were 2.0% greater than the month's budget and total specialty clinic visits were 7.2% greater than the September budget <sup>(Pg1:In4)</sup>.

September Emergency Center visits  $^{(Pg1:ln10)}$  are reported as 15,995 and were 5.2% greater than budget.

System wide, surgery cases were 9.4% greater than budget expectations (Pg1:ln13).

Deliveries of 606 were 16.1% greater than the budget of 522 (Pg1:ln21).

64.7% of total cases occupying patient beds entered through the emergency room <sup>(Pg1:ln19)</sup>. Inpatient utilization System wide was 10.3% greater than budget <sup>(Pg2:ln3)</sup>. Inpatient length of stay <sup>(Pg2:ln8)</sup> was 1.9% less than budget and the inpatient case mix index <sup>(Pg2:ln9)</sup> was 1.4% less than budget.

Charity and Self Pay payor mix of 61.6% was 4.8% less than the budget of 64.7% <sup>(Pg2:ln10)</sup>. Medicaid represented 22.5% of total patients, 4.2% greater than the budget of 21.6%. Medicare represented 9.6% of all patients, 7.9% greater than the budget of 8.9%. Commercial Insurance and Other represented 6.3% of all patients and compared favorably to the budget of 4.8%.

The Unduplicated Patient count, calculated on a rolling twelve months basis, of 319,548 is 3.4% greater than the prior year count of 308,957 <sup>(Pg2:ln17)</sup>.

New Patients seen during the past twelve month period total 110,745  $^{(Pg2:ln18)}$  and are 5.0% greater than the prior year count of 105,495.

### <u>Revenue</u>

Total Net Revenue of \$102.4 million <sup>(Pg3:In23)</sup> was \$0.7 million or 0.7% greater than budget. Patient volumes, measured as adjusted patient days <sup>(Pg8:In14)</sup>, were 0.9% greater than budget. September patient net revenue receipts <sup>(Pg9:In12)</sup>, \$34.8 million, represent the highest monthly collections this fiscal year. In addition, September's payor mix was the most favorable of the fiscal year. September's estimated reimbursement per adjusted patient day <sup>(Pg8:In1)</sup> was 20.2% greater than budget. The resulting Net Patient Service Revenue for September of \$35.6 million <sup>(Pg3:In10)</sup> was \$6.2 million or 21.2% greater than budget. Previous estimates of DSH/Uncompensated Care Program Revenues <sup>(Pg3:In11)</sup> for the 2014 and 2015 federal fiscal years have been reduced approximately \$20 million based on the most current data available. The reduction in funding is being reflected on a pro rata basis September – February. Ad valorem tax revenues, net of related expenses, have been reflected in accordance with budget.

### Expenses

Total expenses <sup>(Pg4:In13)</sup> of \$109.0 million were \$1.1 million greater than the budget of \$107.9 million. Salaries and wages were \$0.2 million less than the budget. Total FTE's <sup>(Pg8:In17)</sup> were 0.9% greater than budget and when adjusted for volume were 2.1% less than the budgeted staffing level. Employee benefit expenses, primarily health benefits, were \$1.7 million less than budget for the month. Supplies expenses were \$1.8 million or 11.3% greater than budget and when adjusted for volume <sup>(Pg8:In7)</sup> were 10.3% greater than budget plan. Total Services <sup>(Pg4:In12)</sup> of \$32.8 million were \$1.2 million or 3.6% greater than budget. Total expenses adjusted for volume <sup>(Pg8:In12)</sup> were \$2,091 per day compared to the budget of \$2,088 per day, an unfavorable variance of \$3 per day or 0.1%.

## **Operating Income**

Operating Income <sup>(Pg4:In14)</sup> for September is a loss of \$6.6 million compared to a budgeted loss of \$6.2 million, an unfavorable variance of \$0.4 million. Page 10 of the report analyzes operating performance and reflects a favorable operating run rate as compared to budget due to unfavorable expense variances.

## Cash Receipts/Disbursements/Balance Sheet

September cash receipts <sup>(Pg9:ln24)</sup> totaled \$42.6 million compared to a budget of \$32.5 million. The favorable variance is due to strong patient account collections and timing differences in payments by the State under the 1115 Waiver programs. Including board designated funds, the System has \$192.2 million in unrestricted cash, cash equivalents and investments <sup>(Pg6:In1,7,9,10,16,18,24)</sup>, representing 55 days cash on hand compared to the prior year's cash of \$246.6 million and days cash on hand of 75. Harris Health System has <sup>(Pg6:In2)</sup> \$82.6 million in net accounts receivable, representing 81 days of outstanding accounts receivable. At September 30, 2014 Harris Health System's balance sheet reflects estimated receivables of \$251.4 million under the Section 1115 Supplemental Medicaid Programs and a \$75.2 million liability related to the Harris regional collaborative program. The financial dashboard indicator report graphs related to these statistics are attached.



#### STATISTICAL HIGHLIGHTS As Of September 30, 2014

|    |   | MO      | NTH-TO-MON | ľH      |           | Y         | EAR-TO-DATE |           |         |
|----|---|---------|------------|---------|-----------|-----------|-------------|-----------|---------|
|    |   | CURRENT | CURRENT    | PERCENT | CURRENT   | CURRENT   | PERCENT     | PRIOR     | PERCENT |
|    |   | YEAR    | BUDGET     | CHANGE  | YEAR      | BUDGET    | CHANGE      | YEAR      | CHANGE  |
|    | HEALTH SYSTEM FACILITIES                |         |            |         |           |           |             |           |         |
| 1  | . Adjusted Patient Days                 | 52,123  | 51,671     | 0.9%    | 376,805   | 372,115   | 1.3%        | 350,861   | 7.4%    |
| 2  | . Outpatient % of Adjusted Volume       | 65.1%   | 68.9%      | -5.6%   | 67.3%     | 68.8%     | -2.1%       | 66.6%     | 1.1%    |
| 3  | . Primary Care Clinic Visits            | 75,960  | 74,471     | 2.0%    | 510,147   | 505,253   | 1.0%        | 469,956   | 8.6%    |
| 4  | . Specialty Clinic Visits               | 29,241  | 27,279     | 7.2%    | 205,732   | 200,245   | 2.7%        | 196,419   | 4.7%    |
| 5  | . Total Clinic Visits                   | 105,201 | 101,750    | 3.4%    | 715,879   | 705,498   | 1.5%        | 666,375   | 7.4%    |
| 6  | . % Primary Care Visits                 | 72.2%   | 73.2%      | -1.3%   | 71.3%     | 71.6%     | -0.5%       | 70.5%     | 1.0%    |
| 7  | . Emergency Room Visits - Outpatient    | 13,009  | 12,435     | 4.6%    | 87,730    | 86,358    | 1.6%        | 86,230    | 1.7%    |
| 8  | . Emergency Room Visits - Observation   | 1,041   | 952        | 9.3%    | 7,380     | 6,558     | 12.5%       | 6,484     | 13.8%   |
| 9  | . Emergency Room Visits - Admitted      | 1,945   | 1,820      | 6.9%    | 12,866    | 11,850    | 8.6%        | 12,099    | 6.3%    |
| 10 | ). Total Emergency Room Visits          | 15,995  | 15,207     | 5.2%    | 107,976   | 104,766   | 3.1%        | 104,813   | 3.0%    |
| 11 | . Surgery Cases - Outpatient            | 883     | 1,052      | -16.1%  | 6,144     | 8,092     | -24.1%      | 5,853     | 5.0%    |
| 12 | 2. Surgery Cases - Inpatient            | 1,239   | 887        | 39.7%   | 6,500     | 6,582     | -1.2%       | 6,618     | -1.8%   |
| 13 | <ol> <li>Total Surgery Cases</li> </ol> | 2,122   | 1,939      | 9.4%    | 12,644    | 14,674    | -13.8%      | 12,471    | 1.4%    |
| 14 | I. % Outpatient Cases                   | 41.6%   | 54.3%      | -23.3%  | 48.6%     | 55.1%     | -11.9%      | 46.9%     | 3.5%    |
| 15 | 5. Total Outpatient Visits              | 164,775 | 160,145    | 2.9%    | 1,132,636 | 1,111,717 | 1.9%        | 1,068,280 | 6.0%    |
| 16 | 5. Inpatient Cases (Discharges)         | 3,250   | 2,814      | 15.5%   | 22,410    | 20,578    | 8.9%        | 20,716    | 8.2%    |
| 17 | 7. Outpatient Observation Cases         | 1,363   | 1,263      | 7.9%    | 9,954     | 8,699     | 14.4%       | 8,834     | 12.7%   |
| 18 | 3. Total Cases Occupying Patient Beds   | 4,613   | 4,077      | 13.1%   | 32,364    | 29,277    | 10.5%       | 29,550    | 9.5%    |
| 19 | 0. % of Total Cases from Emergency Room | 64.7%   | 68.0%      | -4.8%   | 62.6%     | 62.9%     | -0.5%       | 62.9%     | -0.5%   |
| 20 | ). % of Outpatient Cases                | 29.5%   | 31.0%      | -4.6%   | 30.8%     | 29.7%     | 3.5%        | 29.9%     | 2.9%    |
| 21 | l. Births                               | 606     | 522        | 16.1%   | 3,803     | 3,466     | 9.7%        | 3,570     | 6.5%    |



#### STATISTICAL HIGHLIGHTS As Of September 30, 2014

|     |  | MO      | NTH-TO-MON | TH      |         | Y       | EAR-TO-DATE |         |         |
|-----|--|---------|------------|---------|---------|---------|-------------|---------|---------|
|     |  | CURRENT | CURRENT    | PERCENT | CURRENT | CURRENT | PERCENT     | PRIOR   | PERCENT |
|     |  | YEAR    | BUDGET     | CHANGE  | YEAR    | BUDGET  | CHANGE      | YEAR    | CHANGE  |
|     | HEALTH SYSTEM FACILITIES                 |         |            |         |         |         |             |         |         |
|     | Inpatient Days                           | 18,210  | 16,069     | 13.3%   | 123,177 | 116,264 | 5.9%        | 117,274 | 5.0%    |
|     | Outpatient Observation Days              | 2,444   | 2,652      | -7.9%   | 18,568  | 20,147  | -7.8%       | 20,394  | -9.0%   |
|     | Total Patient Days                       | 20,654  | 18,721     | 10.3%   | 141,745 | 136,411 | 3.9%        | 137,668 | 3.0%    |
| 4.  | % of Outpatient Days                     | 11.8%   | 14.2%      | -16.5%  | 13.1%   | 14.8%   | -11.3%      | 14.8%   | -11.6%  |
|     | Average Daily Census                     | 688.45  | 624.03     | 10.3%   | 662.36  | 637.43  | 3.9%        | 643.31  | 3.0%    |
| 6.  | Average Operating Beds                   | 809     | 767        | 5.5%    | 793     | 781     | 1.5%        | 799     | -0.8%   |
| 7.  | Bed Occupancy %                          | 85.1%   | 81.4%      | 4.6%    | 83.5%   | 81.6%   | 2.3%        | 80.5%   | 3.7%    |
| 8.  | Inpatient Average Length of Stay         | 5.60    | 5.71       | -1.9%   | 5.50    | 5.65    | -2.7%       | 5.66    | -2.9%   |
| 9.  | Inpatient Case Mix Index (CMI)           | 1.444   | 1.465      | -1.4%   | 1.433   | 1.465   | -2.2%       | 1.438   | -0.3%   |
|     | Payor Mix (% of Charges)                 |         |            |         |         |         |             |         |         |
| 10. | Charity & Self Pay                       | 61.6%   | 64.7%      | -4.8%   | 63.8%   | 64.7%   | -1.4%       | 64.3%   | -0.8%   |
| 11. | Medicaid & Medicaid Managed              | 22.5%   | 21.6%      | 4.2%    | 20.7%   | 21.6%   | -4.2%       | 23.1%   | -10.4%  |
| 12. | Medicare & Medicare Managed              | 9.6%    | 8.9%       | 7.9%    | 9.4%    | 8.9%    | 5.6%        | 8.7%    | 8.0%    |
| 13. | Commercial & Other                       | 6.3%    | 4.8%       | 31.3%   | 6.1%    | 4.8%    | 27.1%       | 3.9%    | 56.4%   |
|     | NETWORK REFERRAL SERVICES                |         |            |         |         |         |             |         |         |
| 14. | Primary Care                             | 535     | 1,491      | -64.1%  | 5,211   | 10,449  | -50.1%      | 2,324   | 124.2%  |
|     | Specialty Care Visits                    | 133     | 250        | -46.8%  | 863     | 1,750   | -50.7%      | 78      | 1006.4% |
|     | Surgery Cases                            | 227     | 58         | 291.4%  | 1,232   | 412     | 199.0%      | 764     | 61.3%   |
| 17. | GI Procedures                            | 282     | 46         | 513.0%  | 1,207   | 390     | 209.5%      | 580     | 108.1%  |
| 18. | Hemodialysis Treatments                  | 541     | 975        | -44.5%  | 3,756   | 6,825   | -45.0%      | 0       | 0.0%    |
|     | HEALTH SYSTEM TOTALS                     |         |            |         |         |         |             |         |         |
| 19. | Primary Care                             | 76,495  | 75,962     | 0.7%    | 515,358 | 515,702 | -0.1%       | 472,280 | 9.1%    |
| 20. | Specialty Care Visits                    | 29,374  | 27,529     | 6.7%    | 206,595 | 201,995 | 2.3%        | 196,497 | 5.1%    |
| 21. | Surgery Cases                            | 2,349   | 1,997      | 17.6%   | 13,876  | 15,086  | -8.0%       | 13,235  | 4.8%    |
| 22  | Total Unduplicated Patients - Rolling 12 |         |            |         | 319,548 |         |             | 308,957 | 3.4%    |
|     | Total New Patient - Rolling 12           |         |            |         | 110,745 |         |             | 105,495 | 5.0%    |
| _5. |  |         |            |         | 110,110 |         |             | 100,000 | 2.370   |



#### OPERATING STATEMENT As Of September 30, 2014 (In Thousands)

|  |                 | MON               | NTH-TO-MON        | ТH            |                   | YEAR-TO-DATE    |                   |                   |               |                   |  |
|--|-----------------|-------------------|-------------------|---------------|-------------------|-----------------|-------------------|-------------------|---------------|-------------------|--|
|  | CURRENT<br>YEAR | CURRENT<br>BUDGET | PERCENT<br>CHANGE | PRIOR<br>YEAR | PERCENT<br>CHANGE | CURRENT<br>YEAR | CURRENT<br>BUDGET | PERCENT<br>CHANGE | PRIOR<br>YEAR | PERCENT<br>CHANGE |  |
| PATIENT REVENUES:                        |                 |                   |                   |               |                   |                 |                   |                   |               |                   |  |
| 1. Routine Services                      | 20,194          | 17,682            | 14.2%             | 18,581        | 8.7%              | 134,159         | 127,903           | 4.9%              | 129,080       | 3.9%              |  |
| 2. Inpatient Ancillary                   | 75,105          | 61,994            | 21.1%             | 65,314        | 15.0%             | 474,879         | 452,951           | 4.8%              | 453,958       | 4.6%              |  |
| 3. Outpatient Ancillary                  | 175,161         | 173,089           | 1.2%              | 162,382       | 7.9%              | 1,237,123       | 1,253,697         | -1.3%             | 1,143,712     | 8.2%              |  |
| 4. Physician Services                    | 2,320           | 3,440             | -32.6%            | 2,085         | 11.3%             | 15,935          | 24,634            | -35.3%            | 16,743        | -4.8%             |  |
| 5. Gross Patient Charges                 | 272,780         | 256,206           | 6.5%              | 248,362       | 9.8%              | 1,862,096       | 1,859,185         | 0.2%              | 1,743,494     | 6.8%              |  |
| <b>REVENUE DEDUCTIONS:</b>               |                 |                   |                   |               |                   |                 |                   |                   |               |                   |  |
| 6. Charity Care                          | (127,004)       | (135,969)         | 6.6%              | (132,811)     | 4.4%              | (920,913)       | (986,673)         | 6.7%              | (876,522)     | -5.1%             |  |
| 7. Contractual Allowance/Other Discounts | (99,081)        | (81,349)          | -21.8%            | (79,453)      |                   | (647,557)       | (590,320)         | -9.7%             | (603,031)     | -7.4%             |  |
| 8. Provision for Bad Debt Expense        | (11,111)        | (9,538)           | -16.5%            | (8,575)       | -29.6%            | (80,380)        | (69,215)          | -16.1%            | (72,589)      | -10.7%            |  |
| 9. Total Patient Revenue Deductions      | (237,195)       | (226,857)         | -4.6%             | (220,838)     | -7.4%             | (1,648,851)     | (1,646,209)       | -0.2%             | (1,552,142)   | -6.2%             |  |
| 10. Net Patient Service Revenue          | 35,585          | 29,349            | 21.2%             | 27,523        | 29.3%             | 213,245         | 212,976           | 0.1%              | 191,351       | 11.4%             |  |
| <b>OTHER OPERATING REVENUE:</b>          |                 |                   |                   |               |                   |                 |                   |                   |               |                   |  |
| 11. DSH/UPL/1115 Waiver                  | 17,396          | 23,210            | -25.1%            | 19,415        | -10.4%            | 144,961         | 162,472           | -10.8%            | 169,289       | -14.4%            |  |
| 12. Other Operating Revenue              | 2,131           | 1,927             | 10.6%             | 2,501         | -14.8%            | 16,459          | 14,988            | 9.8%              | 15,263        | 7.8%              |  |
| 13. Total Other Operating Revenue        | 19,527          | 25,137            | -22.3%            | 21,916        | -10.9%            | 161,420         | 177,460           | -9.0%             | 184,553       | -12.5%            |  |
| 14. Total Operating Revenue              | 55,112          | 54,486            | 1.1%              | 49,439        | 11.5%             | 374,665         | 390,436           | -4.0%             | 375,904       | -0.3%             |  |
| NONOPERATING REVENUE:                    |                 |                   |                   |               |                   |                 |                   |                   |               |                   |  |
| 15. Net Ad Valorem Tax Revenue           | 47,171          | 47,005            | 0.4%              | 42,590        | 10.8%             | 330,075         | 329,037           | 0.3%              | 300,223       | 9.9%              |  |
| 16. DSRIP                                | 0               | 0                 | 0.0%              | 0             | 0.0%              | 21,190          | 9,205             | 130.2%            | 23,714        | -10.6%            |  |
| 17. Net Tobacco Settlement Revenue       | 0               | 0                 | 0.0%              | 0             | 0.0%              | 9,512           | 9,775             | -2.7%             | 9,774         | -2.7%             |  |
| 18. Interest Income                      | 108             | 198               | -45.4%            | 110           | -1.7%             | 2,411           | 1,384             | 74.2%             | (158)         | -1630.3%          |  |
| 19. Other                                | 39              | 0                 | 0.0%              | (52)          | -175.3%           | 486             | 0                 | 0.0%              | (87)          | 660.7%            |  |
| 20. Total Nonoperating Revenue           | 47,318          | 47,203            | 0.2%              | 42,648        | 10.9%             | 363,674         | 349,401           | 4.1%              | 333,466       | 9.1%              |  |
| 21 Capital Contributions                 | 0               | 0                 | 0.0%              | 0             | 0.0%              | 0               | 0                 | 0.0%              | 0             | 0.0%              |  |
| 22 Total Capital Contributions           | 0               | 0                 | 0.0%              | 0             | 0.0%              | 0               | 0                 | 0.0%              | 0             | 0.0%              |  |
| 23. Total Net Revenue                    | 102,430         | 101,689           | 0.7%              | 92,087        | 11.2%             | 738,339         | 739,838           | -0.2%             | 709,370       | 4.1%              |  |



#### OPERATING STATEMENT As Of September 30, 2014 (In Thousands)

|  |                 | MON               | TH-TO-MON         | TH            |                   |                 | YE                | AR-TO-DATE        |               |                   |
|--|-----------------|-------------------|-------------------|---------------|-------------------|-----------------|-------------------|-------------------|---------------|-------------------|
|  | CURRENT<br>YEAR | CURRENT<br>BUDGET | PERCENT<br>CHANGE | PRIOR<br>YEAR | PERCENT<br>CHANGE | CURRENT<br>YEAR | CURRENT<br>BUDGET | PERCENT<br>CHANGE | PRIOR<br>YEAR | PERCENT<br>CHANGE |
| SALARIES, WAGES, AND BENEFITS:         |                 |                   |                   |               |                   |                 |                   |                   |               |                   |
| 1. Regular Salaries                    | 35,826          | 36,190            | 1.0%              | 34,301        | -4.4%             | 253,039         | 255,480           | 1.0%              | 245,343       | -3.1%             |
| 2. PTO & Seconday Sick Leave           | 5,103           | 4,916             | -3.8%             | 4,370         | -16.8%            | 35,007          | 34,636            | -1.1%             | 33,497        | -4.5%             |
| 3. Contract Salaries                   | 586             | 794               | 26.2%             | 1,059         | 44.7%             | 6,441           | 6,191             | -4.0%             | 7,602         | 15.3%             |
| 4. Registry Salaries                   | 2,195           | 2,001             | -9.7%             | 2,534         | 13.4%             | 16,713          | 14,187            | -17.8%            | 17,105        | 2.3%              |
| 5. FICA and Benefits                   | 14,595          | 16,270            | 10.3%             | 15,881        | 8.1%              | 109,263         | 114,875           | 4.9%              | 110,784       | 1.4%              |
| 6. Total Salaries, Wages, and Benefits | 58,305          | 60,170            | 3.1%              | 58,145        | -0.3%             | 420,463         | 425,369           | 1.2%              | 414,331       | -1.5%             |
| 7. Supplies                            | 17,893          | 16,081            | -11.3%            | 16,790        | -6.6%             | 121,064         | 115,254           | -5.0%             | 113,658       | -6.5%             |
| SERVICES:                              |                 |                   |                   |               |                   |                 |                   |                   |               |                   |
| 8. Physician Services                  | 17,405          | 16,381            | -6.2%             | 15,146        | -14.9%            | 103,130         | 110,407           | 6.6%              | 102,018       | -1.1%             |
| 9. Other Purchased Services            | 9,503           | 9,360             | -1.5%             | 8,848         | -7.4%             | 63,583          | 63,640            | 0.1%              | 61,184        | -3.9%             |
| 10. Depreciation and Amortization      | 4,698           | 4,718             | 0.4%              | 4,144         | -13.4%            | 33,096          | 33,654            | 1.7%              | 30,289        | -9.3%             |
| 11. Interest                           | 1,223           | 1,218             | -0.4%             | 509           | -140.1%           | 8,601           | 8,689             | 1.0%              | 3,534         | -143.4%           |
| 12. Total Services                     | 32,829          | 31,677            | -3.6%             | 28,647        | -14.6%            | 208,410         | 216,390           | 3.7%              | 197,024       | -5.8%             |
| 13. Total Operating Expenses           | 109,026         | 107,928           | -1.0%             | 103,582       | -5.3%             | 749,937         | 757,013           | 0.9%              | 725,013       | -3.4%             |
| 14. Operating Income (Loss)            | (6,597)         | (6,238)           | -                 | (11,495)      | -                 | (11,598)        | (17,176)          | -                 | (15,642)      | -                 |



### HARRIS HEALTH SYSTEM CASH FLOW SUMMARY As of September 30, 2014 (In Thousands)

| CASH RECEIPTS:   | CURRENT<br>MONTH | IOR YEAR<br>MONTH | FISCAL<br>YTD   | PRI | OR FISCAL<br>YTD |
|--|------------------|-------------------|-----------------|-----|------------------|
| 1. Ad Valorem Taxes  | \$<br>1,346      | 1,103             | \$<br>29,255    | \$  | 24,460           |
| 2. Collections on Patient Accounts                                       | 34,288           | 26,806            | 211,837         |     | 185,058          |
| 3. DSH & UC - 1115 Waiver  | 3,802            | 0                 | 137,080         |     | 168,368          |
| 3a DSRIP - 1115 Waiver   | 0                | 0                 | 21,189          |     | 23,714           |
| 4. Tobacco Settlement  | 0                | 0                 | 10,984          |     | 9,774            |
| 5. Trauma Fund   | 119              | 146               | 1,767           |     | 1,811            |
| 6. Other Sources (Includes Cost Reimbursement)                           | 3,014            | 5,259             | 28,978          |     | 22,595           |
| 7. Total Cash Receipts   | \$<br>42,569     | \$<br>33,314      | \$<br>441,090   | \$  | 435,780          |
| CASH DISBURSEMENTS:  |                  |                   |                 |     |                  |
| 8. Salaries and Wages  | \$<br>28,590     | \$<br>31,929      | \$<br>216,285   | \$  | 225,386          |
| 9. Benefits and Employee Deductions                                      | 34,781           | 45,380            | 225,268         |     | 228,041          |
| 10. Drugs and Supplies   | 16,534           | 16,613            | 124,110         |     | 117,241          |
| 11. Physician Services   | 1,002            | 44                | 120,372         |     | 158,959          |
| 12. Purchased Services   | 9,998            | 9,476             | 79,965          |     | 71,893           |
| 13. Capital Expenditures   | 3,174            | 5,869             | 38,311          |     | 46,901           |
| 14. Debt and Interest Payments   | 340              | 442               | 8,302           |     | 8,553            |
| 15. Other Uses   | 2,373            | (2,517)           | (30,616)        |     | (31,991)         |
| 16. Total Cash Disbursements   | \$<br>96,792     | \$<br>107,236     | \$<br>781,997   | \$  | 824,983          |
| 17. Net Change   | \$<br>(54,223)   | \$<br>(73,922)    | \$<br>(340,907) | \$  | (389,203)        |
|  |                  |                   |                 |     |                  |
| Unrestricted Cash, Cash Equivalents and Investments - February 28, 2014  |                  | \$<br>533,090     |                 |     |                  |
| Net Change   |                  | <br>(340,907)     |                 |     |                  |
| Unrestricted Cash, Cash Equivalents and Investments - September 30, 2014 |                  | \$<br>192,184     |                 |     |                  |



# BALANCE SHEET

As Of September 30, 2014 (In Thousands)

|   | ACTUAL             | PRIOR YEAR         |
|---|--------------------|--------------------|
| ASSETS  |                    |                    |
| CURRENT ASSETS:   | (124.4(0))         | (70,720)           |
| 1. Cash, Cash Equivalents and Short Term Investments  | (124,468)          | (70,730)           |
| 2. Net Patient Accounts Receivable  | 82,569             | 62,188             |
| 3. Net Ad Valorem Taxes, Current Portion  | 327,368<br>277,672 | 298,560<br>222,511 |
| <ol> <li>Prepaid Expenses, Inventories, and Other Current Assets</li> <li>Total Current Assets</li> </ol> | 563,142            |                    |
| -   | 505,142            | 512,529            |
| ASSETS LIMITED AS TO USE OR RESTRICTED, CURRENT<br>PORTION:   |                    |                    |
| 6. Debt Service and Bond Covenants - Restricted   | 6,641              | 6,451              |
| 7. Board Designated for Future Expansion  | 1,480              | 1,454              |
| 8. Phase 1 Project Fund   | 0                  | 0                  |
| 9. Board Designated for Legal Reserves  | 2,031              | 2,324              |
| 10. Board Designated for Self-Insured Programs  | 25,799             | 23,502             |
| 11. Total Assets Limited as to Use or Restricted, Current Portion   | 35,951             | 33,731             |
| PLANT, PROPERTY AND EQUIPMENT:  |                    |                    |
| 12. Plant, Property, & Equipment, Net of Accumulated Depreciation   | 429,475            | 346,981            |
| 13. Construction in Progress  | 25,516             | 92,577             |
| 14. Total Plant, Property and Equipment   | 454,991            | 439,557            |
| ASSETS LIMITED AS TO USE OR RESTRICTED, NET OF  |                    |                    |
| CURRENT PORTION:  |                    |                    |
| 15. Debt Service and Bond Covenants - Restricted  | 24,782             | 16,006             |
| 16. Board Designated for Future Expansion   | 96,697             | 119,892            |
| 17. Phase 1 Project Fund  | 0                  | 0                  |
| 18. Board Designated for Self-Insured Programs  | 190,645            | 170,124            |
| 19. Other - Restricted  | 863                | 867                |
| 20. Total Assets Limited as to Use or Restricted, Net of Current Portion                                  | 312,987            | 306,889            |
| OTHER ASSETS:   |                    |                    |
| 21. Net Ad Valorem Taxes, Delinquent  | 1,089              | 2,731              |
| 22. Net Deferred Bond Issue Costs   | 1,499              | 3,690              |
| 23. Net Pension Asset   | 15,240             | 16,403             |
| 24. Long-Term Investments   | 0                  | 0                  |
| 25. Security Deposit  | 70                 | 24                 |
| 26. Derivative Asset  | 0                  | 0                  |
| 27. Deferred Outflow - Derivative Financial Instrument  | 271                | 10,057             |
| 28. Total Other Assets  | 18,169             | 32,906             |
| 29. Due to/from CHCI  | 4,725              | 3,910              |
| 30. TOTAL ASSETS  | 1,389,965          | 1,329,521          |



### BALANCE SHEET As Of September 30, 2014 (In Thousands)

|  | ACTUAL    | PRIOR YEAR |
|--|-----------|------------|
| LIABILITIES AND NET ASSETS                                       |           |            |
| CURRENT LIABILITIES:   |           |            |
| 1. Accounts Payable and Accrued Liabilities                      | 111,787   | 46,238     |
| 2. Interest Payable  | 1,448     | 1,465      |
| 3. Employee Compensation & Related Benefit Liabilities           | 42,424    | 37,874     |
| 4. Compensated Absences  | 41,727    | 42,391     |
| 5. Estimated Third-Party Payor Settlements                       | 6,826     | 2,229      |
| 6. Current Portion Long-Term Debt and Capital Leases             | 5,412     | 5,251      |
| 7. Total Current Liabilities                                     | 209,624   | 135,448    |
| OTHER LONG-TERM LIABILITIES:                                     |           |            |
| 8. Pension Payable   | 0         | 0          |
| 9. Post Employment Health Benefit Liability                      | 190,645   | 170,124    |
| 10. Borrowing Payable  | 13,921    | 14,774     |
| 11. Derivative Liability   | 271       | 10,057     |
| 12. Arbitrage Rebate Liability                                   | 151       | 141        |
| 13. Total Other Long-Term Liabilities                            | 204,987   | 195,096    |
| LONG-TERM DEBT:  |           |            |
| 14. Series 2007 Revenue Bonds, Including Premium & Deferred Loss | 184,655   | 187,830    |
| 15. Series 2010 Revenue Bonds, Including Deferred Loss           | 81,804    | 82,074     |
| 16. Other Long-Term Obligation                                   | 333       | 182        |
| 17. Total Long-Term Debt   | 266,792   | 270,086    |
| TOTAL LIABILITIES  | 681,404   | 600,629    |
| NET ASSETS:  |           |            |
| 18. Invested in Capital Assets, Net of Related Debt              | 172,819   | 149,446    |
| 19. Restricted Net Assets  | 32,285    | 24,191     |
| 20. Unrestricted Net Assets                                      | 503,457   | 555,255    |
| 21. Total Net Assets   | 708,561   | 728,892    |
| 22. TOTAL LIABILITIES & NET ASSETS                               | 1,389,965 | 1,329,521  |



### OPERATING PERFORMANCE PER ADJUSTED PATIENT DAY

As of September 30, 2014

|   | MONTH-TO-MONTH |       |                   |                   |               |                   |    | YEAR-TO-DATE |                   |                   |               |                   |  |  |
|---|----------------|-------|-------------------|-------------------|---------------|-------------------|----|--------------|-------------------|-------------------|---------------|-------------------|--|--|
|   | CURR<br>YEA    |       | CURRENT<br>BUDGET | PERCENT<br>CHANGE | PRIOR<br>YEAR | PERCENT<br>CHANGE |    | RRENT<br>ÆAR | CURRENT<br>BUDGET | PERCENT<br>CHANGE | PRIOR<br>YEAR | PERCENT<br>CHANGE |  |  |
| 1. Net Patient Service Revenue            | \$             | 683   | \$ 568            | 20.2%             | \$ 550        | 24.2%             | \$ | 566          | <b>\$</b> 572     | -1.0%             | 545           | 3.9%              |  |  |
| 2. Other Operating Revenue                |                | 375   | 486               | -22.8%            | 438           | -14.4%            |    | 428          | 477               | -10.3%            | 526           | -18.6%            |  |  |
| 3. Nonoperating Revenue                   |                | 908   | 914               | -0.7%             | 852           | 6.6%              |    | 965          | 939               | 2.8%              | 950           | 1.6%              |  |  |
| 4 Capital Contribution                    |                | 0     | 0                 | 0.0%              | 0             | 0.0%              |    | 0            | 0                 | 0.0%              | 0             | 0.0%              |  |  |
| 5. Total District Net Revenue             |                | 1,966 | 1,968             | -0.1%             | 1,840         | 6.8%              |    | 1,959        | 1,988             | -1.5%             | 2,021         | -3.1%             |  |  |
| 6. Salaries, Wages, and Benefits          |                | 1,119 | 1,164             | 3.9%              | 1,162         | 3.7%              |    | 1,116        | 1,143             | 2.4%              | 1,181         | 5.5%              |  |  |
| 7. Supplies                               |                | 343   | 311               | -10.3%            | 336           | -2.1%             |    | 321          | 310               | -3.5%             | 324           | 0.9%              |  |  |
| 8. Physician Services                     |                | 334   | 317               | -5.4%             | 303           | -10.2%            |    | 274          | 297               | 7.7%              | 291           | 5.8%              |  |  |
| 9. Other Purchased Services               |                | 182   | 181               | -0.6%             | 177           | -2.8%             |    | 169          | 171               | 1.2%              | 174           | 2.9%              |  |  |
| 10. Depreciation and Amortization         |                | 90    | 91                | 1.1%              | 83            | -8.4%             |    | 88           | 90                | 2.2%              | 86            | -2.3%             |  |  |
| 11. Interest                              |                | 23    | 24                | 4.2%              | 10            | -130.0%           |    | 23           | 23                | 0.0%              | 10            | -130.0%           |  |  |
| 12. Total Operating Expenses              |                | 2,091 | 2,088             | -0.1%             | 2,071         | -1.0%             |    | 1,991        | 2,034             | 2.1%              | 2,066         | 3.6%              |  |  |
| 13. Operating Income(Loss)                | \$             | (125) | \$ (120)          | ) -               | \$ (231)      | ) -               | \$ | (32)         | \$ (46)           | - 5               | \$ (45)       | -                 |  |  |
| 14. Adjusted Patient Days                 | 5              | 2,123 | 51,671            | 0.9%              | 50,028        | 4.2%              |    | 376,805      | 372,115           | 1.3%              | 350,861       | 7.4%              |  |  |
| 15. Average Daily Census                  |                | 607.0 | 535.6             | 13.3%             | 563.3         | 7.8%              |    | 575.6        | 543.3             | 5.9%              | 548.0         | 5.0%              |  |  |
| 16. FTE's(Employee/Contract) per AOB      |                | 4.7   | 4.8               | 2.1%              | 4.9           | 4.1%              |    | 4.8          | 4.8               | 0.0%              | 4.9           | 2.0%              |  |  |
| 17. FTE's(Employee/Contract) - Total      |                | 8,216 | 8,289             | 0.9%              | 8,150         | -0.8%             |    | 8,369        | 8,313             | -0.7%             | 8,050         | -4.0%             |  |  |
| 18. FTE's(Employee/Contract) - Productive |                | 7,326 | 7,353             | 0.4%              | 7,272         | -0.7%             |    | 7,405        | 7,375             | -0.4%             | 7,137         | -3.7%             |  |  |

#### ANALYSIS OF CASH RECEIPTS September 30, 2014

|                                       | MON      | NTH TO MO | NTH      |           |           | YE            | AR TO DATE |           |             |        |
|---------------------------------------|----------|-----------|----------|-----------|-----------|---------------|------------|-----------|-------------|--------|
|                                       | ACTU     |           | BUDGET   |           |           | ACTUAL        |            |           | BUDGET      |        |
|                                       | CURRENT  | PRIOR     | CURRENT  | CURRENT   | PRIOR     | VAR           | VAR %      | YTD       | VAR         | VAR %  |
| PATIENT REVENUE:                      |          |           |          |           |           |               |            |           |             |        |
| 1. Medicare                           | \$8,167  | \$4,676   | \$5,535  | \$48,205  | \$29,930  | \$18,275      | 61.1       | \$40,165  | \$8,040     | 20.0   |
| 2. Medicaid                           | 7,281    | 9,272     | 8,785    | 55,704    | 62,101    | (6,397)       | (10.3)     | 65,886    | (10,182)    | (15.5) |
| 3. Texas vendor drug/Medicare Part D  | 2,709    | 2,508     | 2,843    | 18,989    | 18,748    | 241           | 1.3        | 20,634    | (1,645)     | (8.0)  |
| 4. Managed Care - Medicaid            | 7,338    | 4,859     | 5,828    | 47,805    | 38,995    | 8,810         | 22.6       | 42,293    | 5,512       | 13.0   |
| 5. Commercial insurance               | 2,129    | 1,310     | 1,404    | 13,940    | 9,395     | 4,545         | 48.4       | 10,186    | 3,754       | 36.9   |
| 6. Liens                              | 140      | 68        | 281      | 1,758     | 1,801     | (43)          | (2.4)      | 2,036     | (278)       | (13.6) |
| 7. Patient pay                        | 2,063    | 2,001     | 2,193    | 13,332    | 14,651    | (1,319)       | (9.0)      | 15,917    | (2,585)     | (16.2) |
| 8. Business office                    | 274      | 354       | 348      | 2,245     | 2,422     | (177)         | (7.3)      | 2,525     | (280)       | (11.1) |
| 9. Other governmental projects/grants | 4,187    | 1,758     | 1,261    | 9,859     | 7,015     | 2,844         | 40.5       | 9,151     | 708         | 7.7    |
| 10. SUBTOTAL                          | 34,288   | 26,806    | 28,478   | 211,837   | 185,058   | 26,779        | 14.5       | 208,792   | 3,045       | 1.5    |
| 11a. Cost Reimbursements              | 524      | 2,813     | 667      | 4,543     | 9,948     | (5,405)       | (54.3)     | 4,667     | (124)       | (2.7)  |
| 11b. Recoupments                      | 0        | 0         | 0        | 0         | 0         | 0             | 0.0        | 0         | 0           | 0.0    |
| 12. Net Patient Revenue Receipts      | 34,812   | 29,619    | 29,145   | 216,380   | 195,006   | 21,374        | 11.0       | 213,459   | 2,921       | 1.4    |
| 13. DSH & UC - 1115 Waiver            | 3,802    | 0         | 0        | 137,080   | 168,368   | (31,288)      | (18.6)     | 282,160   | (145,080)   | (51.4) |
| 13a. DSRIP - 1115 Waiver              | 0        | 0         | 0        | 21,189    | 23,714    | (2,525)       | (10.6)     | 0         | 21,189      | 0.0    |
| 14. Tobacco Settlement                | 0        | 0         | 0        | 10,984    | 9,774     | 1,210         | 12.4       | 9,775     | 1,209       | 12.4   |
| 14a Trauma Fund                       | 119      | 146       | 0        | 1,767     | 1,811     | (44)          | (2.4)      | 1,500     | 267         | 17.8   |
| 15. Total Patient Revenue Receipts    | 38,733   | 29,765    | 29,145   | 387,400   | 398,673   | (11,273)      | (2.8)      | 506,894   | (119,494)   | (23.6) |
| NON-PATIENT OPERATING REV             | /ENUE:   |           |          |           |           |               |            |           |             |        |
| 16. Parking                           | 198      | 246       | 345      | 1,555     | 1,633     | (78)          | (4.8)      | 2,414     | (859)       | (35.6) |
| 17. Cafeteria                         | 301      | 0         | 0        | 1,742     | 0         | 1,742         | 0.0        | 0         | 1,742       | 0.0    |
| 18. Grants                            | 926      | 1,226     | 681      | 5,264     | 4,427     | 837           | 18.9       | 4,767     | 497         | 10.4   |
| 19. Miscellaneous                     | 1,001    | 887       | 901      | 15,195    | 5,051     | 10,144        | 200.8      | 6,309     | 8,886       | 140.8  |
| 20. Total Non-Patient Operating       | 2,426    | 2,359     | 1,927    | 23,756    | 11,111    | 12,645        | 113.8      | 13,490    | 10,266      | 76.1   |
| 21. Interest income                   | 64       | 87        | 198      | 679       | 1,536     | (857)         | (55.8)     | 1,384     | (705)       | (50.9) |
| 22. Total Non-Tax Receipts            | 41,223   | 32,211    | 31,270   | 411,835   | 411,320   | 515           | 0.1        | 521,767   | (109,932)   | (21.1) |
| 23. Ad valorem tax receipts/note      | 1,346    | 1,103     | 1,201    | 29,255    | 24,460    | 4,795         | 19.6       | 26,635    | 2,620       | 9.8    |
| 24. Commercial Paper Proceeds         | 1,540    | 1,105     | 0        | 27,233    | 24,400    | <b>4</b> ,755 | 0.0        | 20,055    | 2,020       | 0.0    |
| 25. Total Receipts                    | \$42,569 | \$33,314  | \$32,471 | \$441,090 | \$435,780 | \$5,310       | 1.2        | \$548,403 | (\$107,313) | (19.6) |



## OPERATING PERFORMANCE AS OF SEPTEMBER 30, 2014 (IN MILLIONS)

|   | MO      | NTH   | •  | YTD        |
|---|---------|-------|----|------------|
| Total Operating Income (Loss) as Reported               | \$      | (6.6) | \$ | (11.6)     |
| Favorable Adjustments:                                  |         |       |    |            |
| Trauma Funds  | ¢       | 0.1   | \$ | 0.2        |
|   | \$<br>¢ |       | -  | 0.2<br>2.1 |
| Post Employee Health Benefits                           | \$      | 0.4   | \$ |            |
| FICA Baylor Residents                                   | \$      | -     | \$ | 8.4        |
| Subtotal of Favorable Adjustments                       | \$      | 0.5   | \$ | 10.7       |
| Unfavorable Adjustments:                                |         |       |    |            |
| Tobacco Revenue   | \$      | -     | \$ | (0.2)      |
| Medicare Cost Report Settlement                         | \$      | (0.5) | \$ | (3.8)      |
|   |         |       |    |            |
| Subtotal of Unfavorable Adjustments                     | \$      | (0.5) | \$ | (4.0)      |
| Harris Health System Operating Run Rate as of September | \$      | (6.6) | \$ | (18.3)     |
| Harris Health System 2015 Budget                        | \$      | (6.2) | \$ | (17.2)     |
| Favorable (Unfavorable) Run Rate                        | \$      | (0.4) | \$ | (1.1)      |
| Attributable Factors:                                   |         |       |    |            |
| Favorable (Unfavorable) Revenue Variance                | \$      | 1.1   | \$ | 2.3        |
| Favorable (Unfavorable) Expense Variance                | \$      | (1.5) | \$ | (3.4)      |
| Net of Attributable Factors                             | \$      | (0.4) | \$ | (1.1)      |

# HARRISHEALTH SYSTEM

### SUPPLEMENTAL INFORMATION - STATISTICAL HIGHLIGHTS - MONTHLY TREND

As Of September 30, 2014

|                                       |         |         | -      |         |        | MONTHLY AVERAGE |          |          |          |          |  |
|---------------------------------------|---------|---------|--------|---------|--------|-----------------|----------|----------|----------|----------|--|
|                                       |         |         |        |         |        |                 | FY 2013  | FY 2014  | FY 2015  | % Change |  |
|                                       | April   | May     | June   | July    | August | September       | YTD Sept | YTD Sept | YTD Sept | 15 vs 14 |  |
| 1. ADMISSIONS(A&P)                    | 3,095   | 3,233   | 3,078  | 3,281   | 3,359  | 3,250           | 2,934    | 2,959    | 3,201    | 8.2%     |  |
| 2. PATIENT DAYS(A&P)                  | 16,790  | 16,855  | 16,753 | 18,507  | 18,734 | 18,210          | 16,443   | 16,753   | 17,597   | 5.0%     |  |
| 3. AVERAGE LOS                        | 5.42    | 5.21    | 5.44   | 5.64    | 5.58   | 5.60            | 5.60     | 5.66     | 5.50     | -2.9%    |  |
| 4. AVERAGE LOS, Overall CMI Adjusted  | 3.63    | 3.66    | 3.82   | 3.98    | 3.96   | 3.88            | 3.96     | 3.94     | 3.84     | -2.6%    |  |
| 5. PERCENT OCCUPANCY                  | 70.8%   | 68.8%   | 70.5%  | 75.8%   | 74.9%  | 75.0%           | 66.1%    | 68.6%    | 72.6%    | 5.8%     |  |
| CASE MIX INDEX (CMI)                  |         |         |        |         |        |                 |          |          |          |          |  |
| 6. CMI - Excluding Obstetrics Cases   | 1.630   | 1.549   | 1.560  | 1.563   | 1.561  | 1.605           | 1.574    | 1.578    | 1.576    | -0.1%    |  |
| 7. CMI - Overall                      | 1.494   | 1.424   | 1.426  | 1.416   | 1.410  | 1.444           | 1.415    | 1.438    | 1.433    | -0.3%    |  |
| 8. BIRTHS                             | 474     | 490     | 493    | 596     | 617    | 606             | 562      | 510      | 543      | 6.5%     |  |
| 9. OPERATING ROOM CASES               | 1,844   | 1,763   | 1,536  | 1,869   | 1,765  | 2,122           | 1,808    | 1,782    | 1,806    | 1.4%     |  |
| 10. Inpatient                         | 952     | 886     | 737    | 950     | 869    | 1,239           | 944      | 945      | 929      | -1.8%    |  |
| 11. Outpatient                        | 892     | 877     | 799    | 919     | 896    | 883             | 864      | 836      | 878      | 5.0%     |  |
| 12. EMERGENCY VISITS                  | 14,769  | 15,425  | 15,436 | 15,331  | 15,866 | 15,995          | 14,617   | 14,973   | 15,425   | 3.0%     |  |
| 13. Emergency Room Visits-Admitted    | 1,712   | 1,784   | 1,896  | 1,909   | 1,830  | 1,945           | 1,615    | 1,728    | 1,838    | 6.3%     |  |
| 14. Emergency Room Visits-Outpatient  | 11,983  | 12,623  | 12,456 | 12,317  | 12,995 | 13,009          | 12,143   | 12,319   | 12,533   | 1.7%     |  |
| 15. Emergency Room Visits-Observation | 1,074   | 1,018   | 1,084  | 1,105   | 1,041  | 1,041           | 859      | 926      | 1,054    | 13.8%    |  |
| 16. CLINIC VISITS                     | 106,611 | 102,014 | 99,454 | 104,091 | 99,575 | 105,201         | 90,008   | 95,196   | 102,268  | 7.4%     |  |
| 17. Primary Care Clinic Visits        | 76,537  | 72,816  | 70,541 | 74,358  | 71,082 | 75,960          | 64,423   | 67,137   | 72,878   | 8.6%     |  |
| 18. Specialty Clinic Visits           | 30,074  | 29,198  | 28,913 | 29,733  | 28,493 | 29,241          | 25,585   | 28,060   | 29,390   | 4.7%     |  |
| PAYOR MIX                             |         |         |        |         |        |                 |          |          |          |          |  |
| 19. Charity & Self Pay                | 64.2%   | 63.8%   | 65.1%  | 63.3%   | 63.0%  | 61.6%           | 63.4%    | 64.3%    | 63.8%    | -0.8%    |  |
| 19. Medicaid & Medicaid Managed       | 20.3%   | 20.7%   | 18.8%  | 20.2%   | 21.4%  | 22.5%           | 22.6%    | 23.1%    | 20.7%    | -10.4%   |  |
| 20. Medicare & Medicare Managed       | 9.4%    | 9.6%    | 9.4%   | 9.5%    | 9.7%   | 9.6%            | 8.7%     | 8.7%     | 9.4%     | 8.0%     |  |
| 21. Commercial & Other                | 6.1%    | 5.9%    | 6.7%   | 7.0%    | 5.9%   | 6.3%            | 5.3%     | 3.9%     | 6.1%     | 56.4%    |  |

# HARRISHEALTH SYSTEM

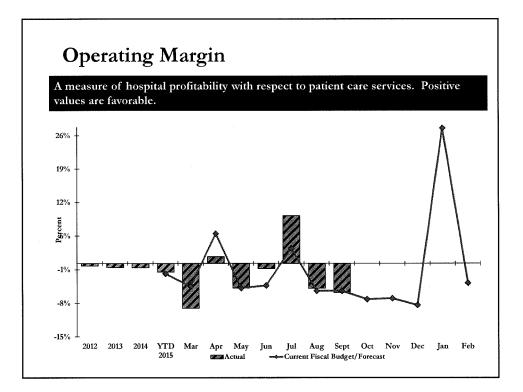
MONTHLY AVERAGE

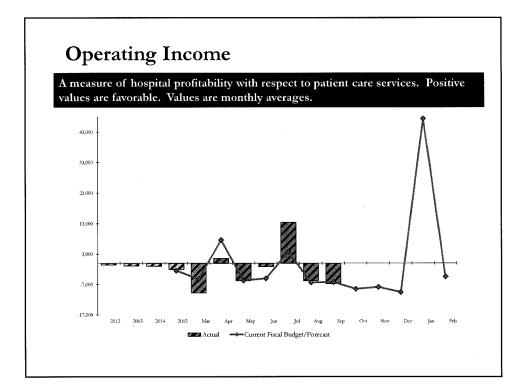
### SUPPLEMENTAL INFORMATION - OPERATING STATEMENT - MONTHLY TREND

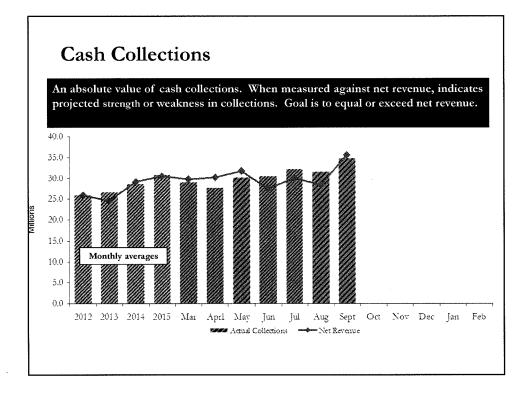
As Of September 30, 2014

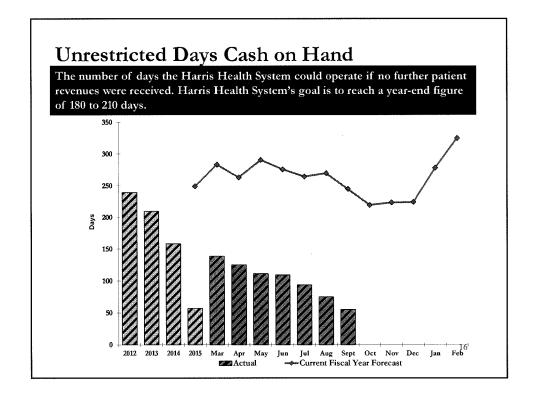
| (In | Thousands) |
|-----|------------|
|-----|------------|

|     |                                     |            |            |            |            |            |            |           | MONTHLIAVERAGE |            |          |  |
|-----|-------------------------------------|------------|------------|------------|------------|------------|------------|-----------|----------------|------------|----------|--|
|     |                                     |            |            |            | <b>.</b>   |            |            | FY 2013   | FY 2014        | FY 2015    | % Change |  |
|     |                                     | April      | May        | June       | July       | August     | September  | YTD Sept  | YTD Sept       | YTD Sept   | 15 vs 14 |  |
| 1.  | Gross Patient Charges               | \$ 264,252 | \$ 266,220 | \$ 254,193 | \$ 273,974 | \$ 270,061 | \$ 272,780 | 228,259   | 249,071        | 266,014    | 6.8%     |  |
| 2.  | Total Patient Revenue Deductions    | (234,055)  | (234,517)  | (226,703)  | (243,830)  | (241,702)  | (237,195)  | (203,361) | (221,735)      | (235,550)  | 6.2%     |  |
| 3.  | Net Patient Service Revenue         | 30,198     | 31,702     | 27,490     | 30,144     | 28,359     | 35,585     | 24,898    | 27,336         | 30,464     | 11.4%    |  |
| 4.  | Net Revenue % of Gross Charges      | 11.4%      | 11.9%      | 10.8%      | 11.0%      | 10.5%      | 13.0%      | 10.9%     | 11.0%          | 11.5%      | 4.3%     |  |
|     | DSH/UPL Program Revenue             | 21,704     | 21,040     | 21,040     | 21,040     | 21,040     | 17,396     | 21,906    | 24,184         | 20,709     | -14.4%   |  |
| 6.  | Other Operating Revenue             | 1,620      | 3,518      | 1,998      | 2,436      | 3,302      | 2,131      | 2,698     | 2,180          | 2,351      | 7.8%     |  |
| 7.  | Total Other Operating Revenue       | 23,323     | 24,557     | 23,037     | 23,476     | 24,341     | 19,527     | 24,604    | 26,365         | 23,060     | -12.5%   |  |
| 8.  | Net Ad Valorem Tax Revenue          | 46,906     | 47,067     | 46,823     | 47,161     | 47,886     | 47,171     | 41,808    | 42,889         | 47,154     | 9.9%     |  |
| 9.  | DSRIP                               | 0          | 0          | 0          | 21,190     | 0          | 0          | 0         | 3,388          | 3,027      | -10.6%   |  |
| 10. | Net Tobacco Settlement Revenue      | 9,512      | 0          | 0          | 0          | 0          | 0          | 1,388     | 1,396          | 1,359      | -2.7%    |  |
|     | Interest Income and Other           | 237        | 843        | 636        | 580        | 286        | 147        | 2,104     | (35)           | 414        | -1286.5% |  |
| 12. | Total Nonoperating Revenue          | 56,655     | 47,910     | 47,459     | 68,931     | 48,172     | 47,318     | 45,300    | 47,638         | 51,953     | 9.1%     |  |
| 13. | Capital Contributions               | 0          | 0          | 0          | 0          | 0          | 0          | 0         | 0              | 0          | 0.0%     |  |
| 14. | Total Net Revenue                   | 110,176    | 104,169    | 97,986     | 122,551    | 100,872    | 102,430    | 94,803    | 101,339        | 105,477    | 4.1%     |  |
| 15. | Salaries and Wages                  | 44,752     | 45,103     | 43,132     | 43,963     | 44,818     | 43,710     | 40,128    | 43,364         | 44,457     | 2.5%     |  |
| 16. | FICA and Benefits                   | 15,653     | 16,155     | 15,620     | 15,498     | 15,699     | 14,595     | 13,982    | 15,826         | 15,609     | -1.4%    |  |
| 17. | Total Salaries, Wages, and Benefits | 60,405     | 61,258     | 58,752     | 59,461     | 60,516     | 58,305     | 54,110    | 59,190         | 60,066     | 1.5%     |  |
| 18. | Supplies                            | 17,247     | 16,901     | 17,615     | 18,605     | 15,936     | 17,893     | 14,489    | 16,237         | 17,295     | 6.5%     |  |
|     | Physician Services                  | 15,089     | 15,633     | 7,323      | 15,626     | 15,908     | 17,405     | 12,095    | 14,574         | 14,733     | 1.1%     |  |
|     | Other Purchased Services            | 9,505      | 9,427      | 8,933      | 9,280      | 7,903      | 9,503      | 8,643     | 8,741          | 9,083      | 3.9%     |  |
|     | Depreciation and Amortization       | 4,834      | 4,619      | 4,681      | 4,699      | 4,866      | 4,698      | 4,002     | 4,327          | 4,728      | 9.3%     |  |
|     | Interest                            | 1,223      | 1,237      | 1,223      | 1,237      | 1,237      | 1,223      | 564       | 505            | 1,229      | 143.4%   |  |
| 23. | Total Expenses                      | 108,303    | 109,076    | 98,527     | 108,908    | 106,366    | 109,026    | 93,903    | 103,573        | 107,134    | 3.4%     |  |
| 24. | Total Income (Loss)                 | \$ 1,873   | \$ (4,906) | <u> </u>   |            | \$ (5,494) | \$ (6,597) | \$ 900    | \$ (2,235)     | \$ (1,657) | -25.9%   |  |
| 25. | Total Margin                        | 1.7%       | -4.7%      | -0.6%      | 11.1%      | -5.4%      | -6.4%      | 0.9%      | -2.2%          | -1.6%      | -28.8%   |  |
|     | Full-Time Equivalent Employees      | 8,573      | 8,334      | 8,371      | 8,290      | 8,351      | 8,216      | 7,635     | 8,050          | 8,369      | 4.0%     |  |
| 27. | Average Salary per FTE              | \$63,513   | \$63,724   | \$62,688   | \$62,441   | \$63,190   | \$64,727   | \$62,753  | \$64,313       | \$63,425   | -1.4%    |  |
| 28. | Adjusted Patient Days               | 52,506     | 53,248     | 53,016     | 56,210     | 55,987     | 52,123     | 46,441    | 50,123         | 53,829     | 7.4%     |  |

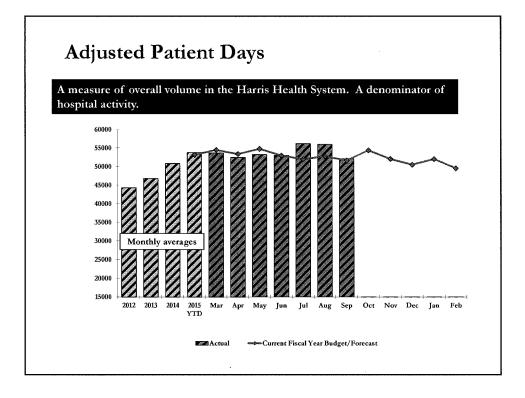


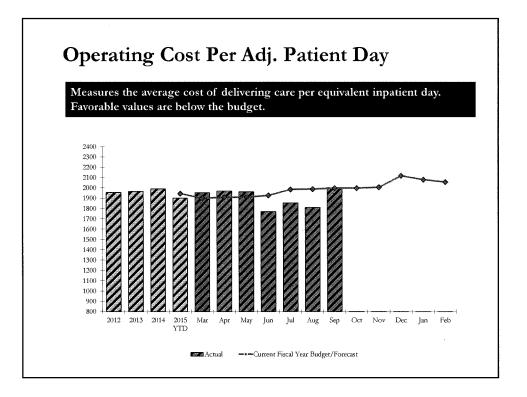




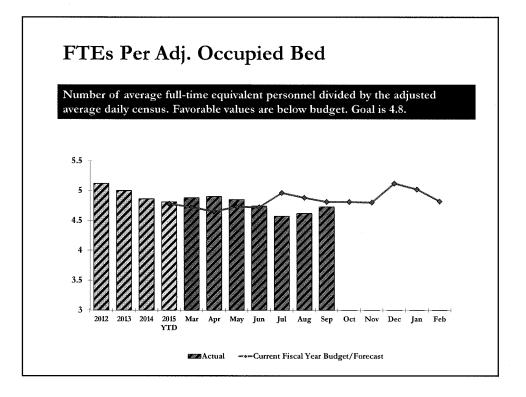


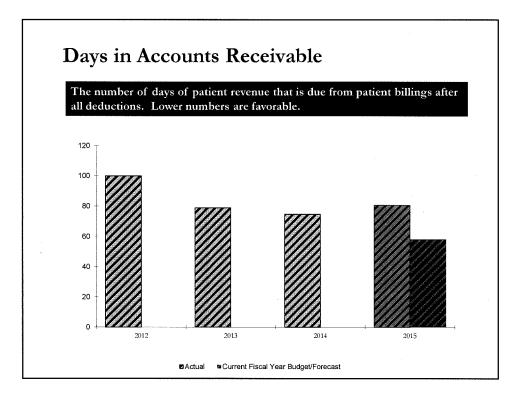
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