



**HARRISHEALTH**  
SYSTEM

# Minority- and Women-owned Business Enterprise Utilization Report Summary

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- Historical Spend Discussion
- FY22-23 Contract Award Analysis
- Contract Award by Ethnicity and Gender
- M/WBE Accomplishments
- Immediate & Strategic Objectives



# Awards Comparison FY21-22 vs FY22-23 YTD

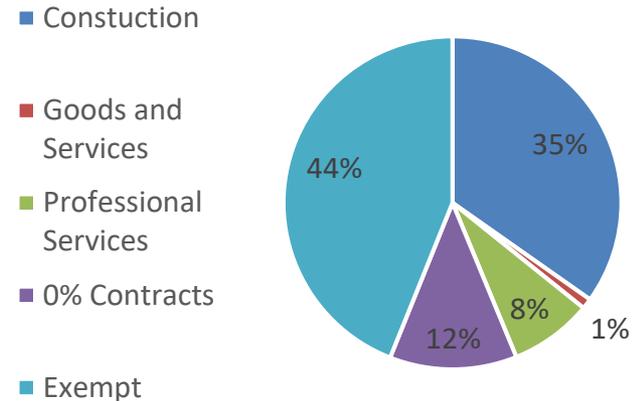
Contracts Over 50k FY22	
Construction	\$ 116,331,108
Goods and Services	\$ 3,393,395
Professional Services	\$ 26,545,400
<b>Goal-Eligible Total</b>	<b>\$ 146,269,903</b>
<b>0% Contracts Total</b>	<b>\$ 40,670,658</b>
<b>Exempt Total</b>	<b>\$ 146,775,843</b>
<b>Grand Total</b>	<b>\$ 333,716,404</b>

Contracts Over 50k FY23 YTD	
Construction	\$ -
Goods and Services	\$ 425,000
Professional Services	\$ 37,779,042
<b>Goal-Eligible Total</b>	<b>\$ 38,204,042</b>
<b>0% Contracts Total</b>	<b>\$ 40,306,034</b>
<b>Exempt Total</b>	<b>\$ 210,172,126</b>
<b>Grand Total</b>	<b>\$ 288,682,202</b>

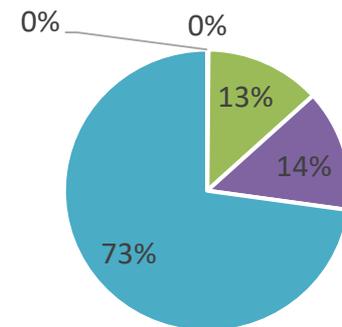
## 2023 YTD Trends:

- Limited Construction projects have been awarded
- Exempt Contracts are trending high

### FY21-22 Contract Award



### FY22-23 YTD Contract Award



# FY22-23 YTD Eligible Contract Awards

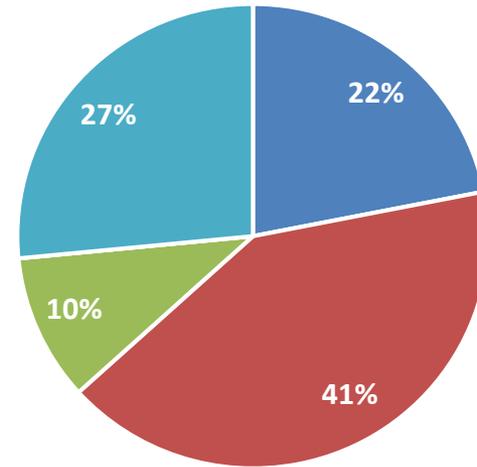
Contract Awards with M/WBE Goals	Total Contract Count	M/WBE Contract Count	Non M/WBE Amount	M/WBE Amount	Total Amount Awarded	M/WBE %
Construction	1	1	\$ -	\$ -	\$ -	35.0%*
Goods and Services	2	2	\$ 112,500	\$ 312,500	\$ 425,000	73.5%
Professional Services	2	2	\$ 26,365,329	\$ 11,413,713	\$ 37,779,042	30.2%
<b>Total</b>	<b>5</b>	<b>5</b>	<b>\$ 26,477,829</b>	<b>\$ 11,726,213</b>	<b>\$ 38,204,042</b>	<b>30.7%</b>
Contract Awards without Subcontracting Opportunities	Contract Count	M/WBE Contract Count	Non M/WBE Amount	M/WBE Amount	Total Amount Awarded	M/WBE %
<i>Co-op<sup>1</sup></i>	4	1	\$ 2,175,775	\$ 707,260	\$ 2,883,035	24.5%
<i>Drop Shipped</i>	6	0	\$ 3,531,280	\$ -	\$ 3,531,280	0.0%
<i>Limited MWBE Availability</i>	6	0	\$ 22,574,176	\$ -	\$ 22,574,176	0.0%
<i>Non-Divisible</i>	15	2	\$ 8,430,277	\$ 344,242	\$ 8,774,519	3.9%
<i>Specialized, Technical, or Unique in Nature</i>	10	2	\$ 2,328,282	\$ 214,742	\$ 2,543,024	8.4%
<b>Total</b>	<b>41</b>	<b>5</b>	<b>\$ 39,039,790</b>	<b>\$ 1,266,244</b>	<b>\$ 40,306,034</b>	<b>3.1%</b>
<i>Contracts awarded in this category were evaluated for M/WBE participation and was determined there were no subcontracting opportunities.</i>						
<b>Total Eligible</b>	<b>46</b>	<b>10</b>	<b>\$ 65,517,619</b>	<b>\$ 12,992,457</b>	<b>\$ 78,510,076</b>	<b>16.5%</b>

# Contract Awards by Ethnicity and Gender

## Total Awards by Ethnicity and Gender

October 2022 thru January 2023

Total Amount Awarded \$ 18,389,744



<u>M/WBE Classification</u>	<u>Amount</u>
Asian/Pacific Islander	\$ 4,032,556
Black	\$ 7,598,236
Hispanic/Latino	\$ 1,877,525
Native American	\$ 0
Caucasian Woman	\$ 4,881,427

■ Asian ■ Black ■ Hispanic ■ Native American ■ Caucasian Woman

	Black	Hispanic	Asian	Native American	MBE Total	Caucasian Women	M/WBE Total	Non-M/WBE	Total	
Feb 2023 Report	Eligible awards	\$7,498,236	\$1,877,525	\$1,106,016	\$ -	\$10,481,777	\$2,510,680	\$12,992,457	\$65,517,619	\$78,510,076
	Contract Award %	9.6%	2.4%	1.4%	0.0%	13.4%	3.2%	16.5%	83.5%	100.0%
Disparity Study	Contract Dollars %	0.0%	2.3%	0.3%	0.0%	2.6%	5.3%	7.9%	92.1%	100.0%
	% Change	9.6%	0.1%	1.1%	0.0%	10.8%	-2.1%	8.6%	-8.6%	

- Development of a comprehensive procurement workflow including M/WBE touchpoints
  - Development & Implementation of M/WBE Evaluation Form
  - Establishment of a contract tracking mechanism for goal setting
- Establishment of M/WBE Program Initiative & Tag Line

*“Your **inclusive, impactful, innovative** source connecting MWBEs to Harris Health Opportunities.”*
- Development of Contractor Diversity website and mechanism to inform MWBEs of upcoming events and opportunities.
- Recruited and Hired Contractor Diversity Team (interviews ongoing)
- Established the Contractor Diversity contracts management system (on-going)
- Attended several M/WBE outreach events and E-blasted ~7k M/WBE firms

## **Immediate Objectives:**

- Solidify internal M/WBE staff
- Initiate M/WBE monitoring activities on first round of M/WBE awards to enforce compliance and ensure proper visibility throughout process
- Facilitate M/WBE focus group sessions to develop understanding of perceptions and concerns about “Doing Business with Harris Health”
- Identify 2 to 3 upcoming “Pilot Projects” to fully evaluate the full MWBE life cycle
- Continue M/WBE outreach

## **Strategic Objectives:**

- Penetrate procurement channels with minimum M/WBE participation (*i.e., GPOs & Contracts with Limited M/WBE Availability*)
- Build relationships with key stakeholders (*i.e. contract requestors*)
- Establish M/WBE resource center that is acknowledged as “best in class” both in greater Houston metroplex but also across other peer health systems
- Create strategic partnerships to increase resources for local M/WBEs